



New Brunswick
Forest Products Commission

Commission des produits forestiers
du Nouveau Brunswick

Annual Report 2019-2020

Natural Resources & Energy Development

1 February 2021

February 1, 2021

Hon. Mike Holland, Minister
Department of Natural Resources &
Energy Development
P. O. Box 6000
Fredericton, NB
E3B 5H1

Dear Sir,

Re: New Brunswick Forest Products Commission – 2019-20 Annual Report

On behalf of the New Brunswick Forest Products Commission, it is my privilege to submit our Annual Report for the period April 1, 2019 to March 31, 2020. The report has been designed to highlight the activities and accomplishments of the Forest Products Commission for the fiscal year 2019-20, and to provide summary information regarding the seven forest products marketing boards.

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew Green". The signature is written in a cursive, flowing style.

Andrew Green, CPA (Vt), CGMA
Chairman
New Brunswick Forest Products Commission

Table of Contents

Chairman’s Message	1
Highlights from the Past Year	2
Commission Objectives and Duties	3
Overview of Commission Operations.....	4
Changes in Commission Membership.....	5
Data Collection	5
Auditing and Reporting.....	5
Legislation – Acts / Regulations / Orders	6
Investigations	6
Southern New Brunswick Forest Products Marketing Board.....	6
Commission Strategic Plan	7
Commission Meetings.....	7
Negotiations	7
Performance Indicators.....	7
Financial Information.....	8
Appendix A – Private Woodlot Production and Sales Data.....	9
Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures	10
Appendix C – Forest Products Marketing Board Financial Reporting	11
Appendix D – Forest Products Marketing Board Contact Information.....	12

Chairman's Message

The New Brunswick Forest Products Commission (FPC), an agency established in 1971 by the *Forest Products Act*, oversees the seven Forest Products Marketing Boards (the "Marketing Boards") and acts as a liaison in the marketing relationships between private woodlot owners, the seven Marketing Boards, forest industries (pulpmills, sawmills and consumers) and the Government of New Brunswick. The Commission and Marketing Boards have legislated authority regarding regulation of the production and marketing of primary forest products from private woodlots. The Commission reports to the Minister of Natural Resources and Energy Development and to the Crown Corporations Committee, a standing committee of the New Brunswick Legislature.

This Annual Report is designed to be in line with the reporting of the Government of New Brunswick's and Department of Natural Resources and Energy Development's formal management system which focuses on performance reporting and aims to provide better accountability to the public.

The annual report of the New Brunswick Forest Products Commission (the "Commission") provides summary information about the Commission's activities as well as the financial and statistical information for the fiscal year ending March 31, 2020. The primary function of the report is to be the major accountability document for the Legislative Assembly and the public. It serves as the key link between the objectives and duties of the Commission and the results obtained.

The Commission and its staff continued work over the year to improve the ways that the duties of the Commission align with its legislated objectives. We look forward to continuing that process throughout the next year.

Andrew Green
Chairman, New Brunswick Forest Products Commission

Highlights from the Past Year

The Commission developed and approved a strategic plan for the Commission that proposed a more formally defined employee structure as well as an increase in Commission employees. The plan also proposed expansion of existing activities as well as new activities as part of the Commission's day-to-day operations. The plan was supported by the Minister of Natural Resources and Energy Development (NRED) and implementation of the plan began in the second half of the fiscal year.

Through its Executive Director, the Commission collaborated with NRED and the Alternative Services Delivery unit of the Treasury Board to identify opportunities to improve the Private Woodlot Sector. As of the end of March 2020, the development of the Department's initiative was still underway.

Based on a previous Commission investigation into the nature and extent of the relationship between Southern New Brunswick Forest Products Marketing Board (SNB) and the SNB Wood Co-operative Ltd (Co-op) that revealed that the SNB Marketing Board structure and certain activities were not compliant with the *Natural Products Act*, the Commission had outstanding orders that had not been implemented by the SNB Board. The Commission lost confidence in the Board's ability to complete the orders and began exercising the powers of the Southern New Brunswick Forest Products Marketing Board effective May 31, 2019. The staffing and financial issues of the SNB Board were reviewed and remedies implemented by the Commission exercising the SNB Board powers. A principal/agent agreement between the Board and the SNB Co-op was also established and approved by the Commission. The powers of the Board were returned to its members on a probationary basis effective December 1, 2019 by way of an Order of the Commission.

The Commission also worked with other Boards that had business relationships with related Associations to improve and ensure compliance with the *Natural Products Act*.

The Commission conducted stumpage data collection, covering the period of October 1, 2018 to March 31, 2019. Support was received for the Commission to become more of a data warehouse and new software was acquired by the Commission to manage and visualize the data. As of March 31, 2020, analysis and stumpage value reports for all periods up to the 2017-18 year were completed.

The members of the Commission wished to seek professional development opportunities relevant to quasi-judicial organizations. The Chairman and Executive Director attended a course in the Principles of Administrative Justice held by the Foundation for Administrative Justice. As of the end of March 2020, this organization along with the Canadian Council for Administrative Tribunals are still being compared as to which is the most feasible option for potential courses for the members.

In March of 2020, the impacts of the COVID-19 pandemic began to be felt in New Brunswick leading the Commission to explore ways to comply with Public Health guidelines in terms of office staff and the conducting of meetings. Further exploration took place in terms of the potential impact on legislation under the Commission's supervision and any changes that would be required.

Commission Objectives and Duties

The Forest Products Commission (Commission) was established in 1971 by the *Forest Products Act*, although it draws its authority, duties and responsibilities from that act, as well as the *Natural Products Act*. The primary role of the Commission is general supervision over the operations of the seven Forest Products Marketing Boards (Boards) in New Brunswick that are established under the *Natural Products Act*.

Under the *Natural Products Act*, regulations have been made by the Lieutenant-Governor in Council establishing the seven Forest Products Marketing Boards and the authority of those Boards to collect levies from primary forest products that are produced and marketed. Regulations are also made by the Commission that defines the administration and governance of each Forest Products Marketing Board. The table below outlines the year of establishment, establishing regulation, administration regulation, and associated agency of each Board.

Forest Products Marketing Board	Year of Establishment	Establishing Regulation	Administrative Regulation(s)	Associated Organization
Carleton-Victoria (CV)	1978	Regulation 2014-1	Regulation 2005-140	Carleton-Victoria Wood Producers Association
Madawaska (MAD)	1961		Regulation 2006-87	N/A
North Shore (NS)	1973		Regulation 2005-142	N/A
Northumberland County (NTH)	1974		Regulation 2005-144	Northumberland County Woodlot Owners Association
South East New Brunswick (SENB)	1981		Regulation 2005-106	N/A
Southern New Brunswick (SNB)	1979		Regulation 2005-146	SNB Wood Cooperative Ltd.
York Sunbury Charlotte (YSC)	1978		Regulation 2005-148	N/A

The objectives of the Commission are:

- (a) to encourage and facilitate the achievement of expanding markets and equitable prices for both the producer and consumer of purchased primary forest products; and
- (b) to encourage and facilitate the optimum utilization of private woodlot resources.

The duties of the Commission are:

- (a) to examine and consider data relevant to the production and sale of purchased primary forest products,
- (b) to facilitate meaningful dialogue between producers and consumers,
- (c) to administer the negotiation process between the Producer Associations and their agents,
- (d) to act as conciliator when requested in disputes arising between a Producer Association and a consumer of primary forest products,
- (e) to conduct inquiries on the following matters with respect to primary forest products:
 - (i) the cost of production, distribution and transportation;
 - (ii) prices, markets and systems of classification; and
 - (iii) any other matter related to marketing,
- (f) to investigate complaints in relation to the marketing of primary forest products,
- (g) to be informed regarding developments in the harvesting and marketing of primary forest

- products, and
- (h) to recommend to the Minister the institution of those marketing controls that appear necessary or advisable.

The Commission is responsible for the overall conduct of the regulated forest products marketing system for private lands in New Brunswick. It is responsible for ensuring that the Boards exercise the powers granted to them in the manner intended. The Commission:

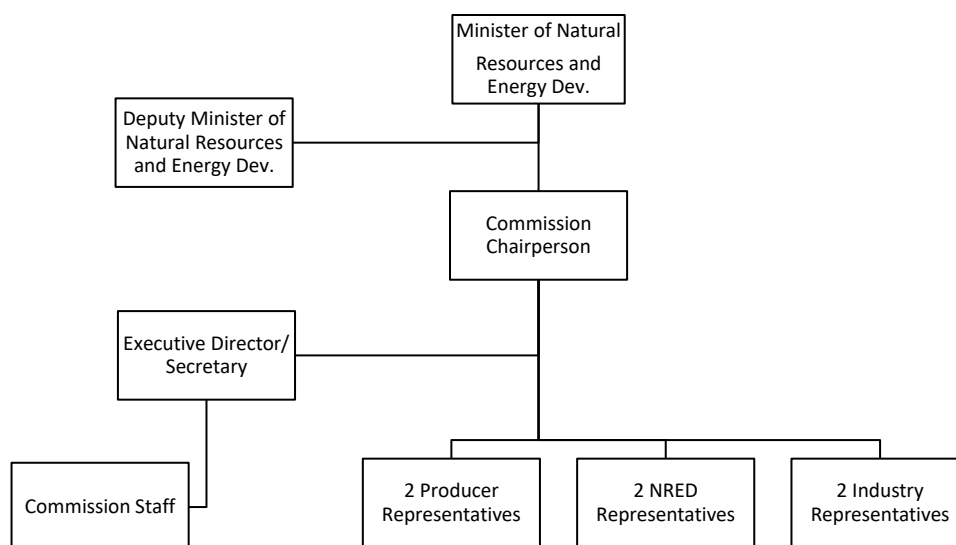
- has general supervision of the seven regulated Forest Products Marketing Boards (see Appendix D);
- provides liaison and is the body of appeal for Marketing Boards, private woodlot owners, government and industry;
- lends assistance in resolving disputes between: woodlot owner, board, industry, contractor, broker, etc.;
- can facilitate the negotiation, conciliation, and arbitration between Boards and industry;
- investigates complaints in relation to the marketing of primary forest products;
- provides policy advice to the Minister of Energy & Resource Development, and
- recommends amendments to regulations pertaining to Marketing Boards and the marketing system.

The seven Marketing Boards are given specific powers by regulation and the role of the Commission is to verify they work within the scope of their marketing plans. In doing so, the Commission represents the interests of the private woodlot owners in each Marketing Board regulated area.

Overview of Commission Operations

The Commission is responsible to the Minister of Natural Resources and Energy Development. The Commission's structure is defined by the Forest Products Act and includes seven members appointed by the Lieutenant-Governor in Council. The Commission is designed to provide a fair representation of all segments of the forest sector, including two representatives of the producers (private woodlot owners), two representatives of the forest industries of New Brunswick, two representatives of the Department of Natural Resources and Energy Development, and one independent Chair. Appointment terms of industry and producer representatives are up to three years and appointment terms of the NRED representatives and the Chair are up to five years.

During the year, the Commission had employees consisting of an Executive Director / Secretary and two administrative support staff.



Sector	Commissioner	Appointment Date	Term (years)
Independent Chair	Andrew Green	July 12, 2018	5
NRED	Carol Dixon	September 26, 2019	3
NRED	Maurice Harquail	July 12, 2018	4
Producers	Claude Pelletier	July 12, 2018	2
Producers	Lisa Barkley	July 12, 2018	3
Forest Industries	Mike O'Blenis	March 23, 2019	2
Forest Industries	Gerard Robichaud	July 12, 2018	2

Changes in Commission Membership

There were no changes to the membership of the Commission during the 2019-20 year.

Data Collection

The Commission regularly collects data from the Boards, including monthly production, sales of primary forest products through the Boards, financial statements and reports of forest management revenues and expenditures related to the Private Woodlot Silviculture Program. During the 2019-20 year, the Commission continued to work on initiatives aimed at improving the consistency and accuracy of production data collected from the Boards. The Commission also collected and reported on stumpage values as part of its ongoing work by producing an annual stumpage value study report.

Auditing and Reporting

Private woodlot production data and audited financial information of the seven Forest Products Marketing Boards was compiled, standardized and assessed to provide reports and information to the Minister of Natural Resources & Energy Development and is summarized in Appendix A and Appendix C of this report.

A review of the Provincial Private Land Silviculture program revenues and expenditures was

completed, verifying that no more than 20% of the provincial silviculture monies have been retained by the Boards for program administration costs and that Boards provide additional revenue detail for the 10% of the government funding level required as “owner funding” in this fiscal year (see Appendix B).

The Commission also conducted procedural audits of the Transportation of Primary Forest Products Certificates. Transportation Certificates are audited in each Marketing Board region for level of completion of information required by regulation and accuracy of the information recorded on the Certificates. The results of these audits are published in a report by the Commission.

Legislation – Acts / Regulations / Orders

The Commission did not create any new acts or regulations during the 2019-2020 year. The Commission issued the following orders during the 2019-2020 year:

Order /Reg. No.	Subject	Date In Force	Date Repealed or Expiry (if applicable)
2019-523	Powers of the SNB Forest Products Marketing Board to be carried out by the Commission	May 31, 2019	N/A
2019-524	Powers of the SNB Forest Products Marketing Board to be carried out by the elected members of SNB Board	December 1, 2019	N/A
2020-596	Borrowing Authorization – York Sunbury Charlotte Forest Products Marketing Board	January 14, 2020	January 13, 2021
2019-696	Borrowing Authorization - Southern New Brunswick Forest Products Marketing Board	May 21, 2019	May 20, 2020

An Order-in-Council was approved in February of 2020 with respect to the employee structure of the New Brunswick Forest Products Commission as part of the Commission’s strategic plan and desire to better define the structure of the Commission’s employees as well as provide for 2 additional employees.

Investigations

There were no requests for investigations received by the Commission during the 2019-20 fiscal period.

Southern New Brunswick Forest Products Marketing Board

Effective May 31, 2019, the Commission began exercising the powers of the Southern New Brunswick Forest Products Marketing Board. The Commission had lost confidence in the SNB Board completing actions ordered by the Commission in their separation from the Southern New Brunswick Wood Co-operative.

In addition to its own meetings, the Commission convened monthly SNB Board meetings in which the interim general manager attended and provided updates and reports. A sub-committee of three Commission members reviewed the general manager’s position and conducted interviews for the position. The general manager was subsequently hired once the local Board of

Directors' powers were returned.

Under the supervision of the Commission, the Board's financial situation was addressed. Following the discussion of various options, the decision was made to temporarily defer forest management levies to administrative levies in order to build sufficient working capital. Additionally, \$200,000 from the private land silviculture program were used to secure a line of credit for the Board. These funds were repayable at a rate of \$10,000 per month and would go back into future program expenditures.

The principal/agent agreement between the Board and the Co-op was analyzed, amended and eventually approved by the Commission. As well, the Board had a conflict of interest issue to resolve with the majority of their directors being both members the Co-op and Directors on the SNB Board. These issues continued to be discussed into 2020-2021.

Effective December 1, 2019, the powers of the SNB Board were returned to its members on a probationary basis by way of an Order of the Commission which contained specific conditions.

Commission Strategic Plan

The Commission developed a strategic plan to guide and focus its efforts towards several projects and new activities over the following 3 years. Highlights of the strategic plan included additional staffing of 2 employees for the purpose of increased data analysis with respect to primary forest product markets, including stumpage value studies, wood flow analysis and more timely reporting. A full review of the current Forest Products Marketing Board system was also included in the plan, as well as improvements to the Commission's involvement in administering negotiation processes and to its other functions in administration, appeals and investigations. In the last quarter of the fiscal year, an Order-in-Council was approved that allowed the Commission to begin implementation of its plan.

Commission Meetings

The Commission conducted sixteen meetings during the year with a 97%-member participation rate. Twelve of the meetings were held in Fredericton while the other four were held via conference call.

Negotiations

As part of its mandate, the Commission is responsible for the administration of the negotiation process between Boards and consumers. It does so through Commission Order 2005-189 (*Forest Products Marketing Boards Negotiating Agencies Order – Natural Products Act*). The Order requires that Boards and consumers of primary forest products register the names of the individuals that will undertake negotiations between the parties (Negotiating Agencies) with the Commission. In 2019-20, there were fifteen negotiating agencies formally filed with the Commission between Marketing Boards and processors but no reports on negotiations filed. One agreement was filed with the Commission between a Marketing Board and a processor.

Performance Indicators

The Commission established key performance indicators to be reported to the Commission members on a monthly basis by the Executive Director. These indicators include Annual Report completion date, response time to investigation requests, private woodlot production summary due dates, policy review and implementation timelines, stumpage data collection and reporting deadlines, and transportation certificate audit deadlines. The following table summarizes performance within those indicators for 2019-20.

Performance Measure	Measure	Performance
Commission Annual Report	Completed by August 31st each year	2018-19 Annual Report completed by October 2019
Investigations	Formally respond to requests for investigations within 30 days	No responses required
Production Summaries	Completed by 15th of each month	Filed on time 9 of 12 months
Policy Review/ Implementation	Completed by March 31st each year	Completed February 18, 2020
Stumpage Data Collection	Transactional data due October 31 each year	2018-19 Data received by May 1, 2020
Stumpage Study Report	Report completed by December 31 each year	Completed 2017-18 report in December 2019
Transportation Certificate Audit	Completed by September 30 each year	Final audit and summary completed January 2020

Financial Information

The Commission receives its funding through the budget of the Department of Energy & Resource Development. It is the sole source of funding for the Commission. A balance sheet has not been prepared because the Commission draws its funding directly from ERD, according to an agreed upon budget. The Commission does not receive the funding as a grant, but operates directly from the ERD budget, with administrative support from the Department. The Commission is a body corporate, as determined by the *Forest Products Act* and confirmed by the Office of the Auditor General. The Commission expenditures are also included in the ERD Annual Report and financial statements. The Chair of the Commission is paid \$25,000 annually and the other six members of the Commission who attend monthly meetings are paid a per diem (\$150 per day) while engaged in work of the Commission which is set by Order of the Lieutenant-Governor in Council. Reimbursement for reasonable travel expenses is in accordance with New Brunswick Government Travel Policy AD-2801.

New Brunswick Forest Products Commission Financial Statement 2019-2020

	2019-20 Budget	2019-20 Expenditures	Budget Variance
Administration			
Regular Payroll and Benefits	\$ 251,730	\$ 185,866	\$ 65,864
Administration Travel Expenses	6,000	3,064	2,936
Rent/Operating Expenses	42,204	104,835	(62,631)
Administration Sub-total	299,934	293,765	6,169
Members' Expenses			
Members' per diem	36,700	38,950	(2,250)
Members' Travel Expenses	13,800	10,016	3,784
Members' Sub-total	50,500	48,966	1,534
General Program Sub-Total	350,434	342,731	7,703
Total	\$ 350,434	\$ 342,731	\$ 7,703

- Source: ERD / NB Forest Products Commission

Appendix A – Private Woodlot Production and Sales Data

Forest Products Marketing Board Volume in Cubic Metres (excluding biomass)								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2010-11	243,500	124,100	117,800	20,700	113,300	163,200	122,800	905,400
2011-12	165,700	144,900	192,200	33,000	193,600	327,400	147,600	1,204,400
2012-13	150,100	195,500	203,800	47,500	162,500	292,600	144,300	1,196,300
2013-14	206,600	207,800	238,100	112,400	239,000	420,000	245,300	1,669,200
2014-15	213,800	164,100	252,100	140,500	226,100	354,600	238,900	1,590,100
2015-16	320,691	239,681	266,031	232,378	253,282	431,263	345,008	2,088,334
2016-17	296,232	265,355	238,159	247,137	242,536	505,446	447,462	2,242,327
2017-18	237,470	191,480	172,148	195,564	252,737	404,589	357,643	1,811,631
2018-19	280,469	153,840	131,845	222,433	317,375	422,530	269,761	1,798,253
2019-20	226,628	142,587	197,904	270,298	407,543	439,955	254,214	1,939,129
Average	234,119	182,934	201,009	152,191	240,797	376,158	257,299	1,644,507

2019-20 Forest Products Marketing Board Volumes in Cubic Metres (excludes biomass & firewood)								
Species	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
Softwood Harvest	135,077	101,628	128,995	189,696	299,310	322,623	184,005	1,361,334
Softwood AAC (70%)	100,000	75,000	180,000	120,000	250,000	345,000	265,000	1,335,000
Softwood AAC(Max.)	140,000	105,000	260,000	180,000	345,000	495,000	385,000	1,910,000
Hardwood Harvest	91,551	40,959	68,909	80,602	108,233	116,622	70,209	577,085
Hardwood AAC (70%)	125,000	95,000	215,000	90,000	185,000	305,000	235,000	1,250,000
Hardwood AAC (Max.)	190,000	145,000	310,000	125,000	270,000	430,000	345,000	1,815,000

Forest Products Marketing Board Sales \$								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2010-11	8,847,112	4,055,273	3,183,222	1,032,416	4,483,899	5,646,943	6,954,290	34,203,155
2011-12	8,317,063	5,692,710	5,287,399	1,589,679	7,280,015	8,937,481	8,787,461	45,891,808
2012-13	7,708,280	7,365,283	6,209,351	2,341,227	6,195,271	11,643,389	9,080,488	50,543,289
2013-14	10,828,824	10,081,022	6,803,711	4,752,291	9,949,186	22,350,491	13,336,721	78,102,246
2014-15	10,822,864	7,587,292	6,467,140	6,280,849	10,424,132	15,438,242	9,281,149	66,301,668
2015-16	15,830,539	10,635,742	7,662,715	6,948,588	11,215,054	12,802,239	8,151,419	73,246,296
2016-17	15,431,461	10,431,716	7,625,007	8,235,854	9,370,499	14,354,767	10,399,983	75,849,287
2017-18	12,238,602	6,456,252	6,677,025	6,579,017	4,727,007	11,248,064	7,462,226	55,388,193
2018-19	15,091,166	7,822,783	6,800,081	7,287,898	3,942,402	10,697,078	8,804,429	60,445,837
2019-20	12,682,957	8,677,938	10,538,143	8,883,665	5,575,973	6,883,531	8,285,593	61,527,800
Average	11,779,887	7,880,601	6,725,379	5,393,148	7,316,343	12,000,223	9,054,376	60,149,958

Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures

2019-20 Silviculture Program	Forest Products Marketing Board							Total
	Carleton- Victoria	Madawaska	North Shore	Northum- berland	South East NB	Southern NB	York Sunbury Charlotte	
GNB Silv. Program Funding (\$)	\$ 398,152	\$ 724,970	\$ 847,786	\$ 414,287	\$ 791,465	\$ 803,466	\$ 879,712	\$ 4,859,838
Private Silv. Program Funding	\$ 39,815	\$ 65,259	\$ 149,908	\$ 85,956	\$ 205,131	\$ 113,148	\$ 88,928	\$ 748,145
Total Silv. Program Funding (\$)	\$ 437,967	\$ 790,229	\$ 997,694	\$ 500,243	\$ 996,596	\$ 916,614	\$ 968,640	\$ 5,607,983
GNB Cost Share %	91%	92%	85%	83%	79%	88%	91%	87%
Direct GNB Silv. Program Expenditures	\$ 354,319	\$ 590,029	\$ 665,016	\$ 376,099	\$ 616,974	\$ 642,928	\$ 709,121	\$ 3,954,486
Direct GNB Silv. Program Expense %	89%	81%	78%	91%	78%	80%	81%	81%
Silv. Program Administration Expense %	11%	19%	22%	9%	22%	20%	19%	19%
Total GNB Program Funding	\$ 398,152	\$ 724,970	\$ 847,786	\$ 414,287	\$ 791,465	\$ 803,466	\$ 879,712	\$ 4,624,412

Appendix C – Forest Products Marketing Board Financial Reporting

Forest Products Marketing Board Balance Sheet Summary								
2019-20	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Assets								
Current	1,159,364	934,195	817,618	960,710	1,139,787	1,341,249	1,099,367	7,452,290
Investments	-	-	104,719	-	-	5	-	104,724
Capital Assets & Equipment	838	117,163	214,020	12,767	54,466	-	20,142	419,396
Restricted Funds	-	-	-	-	-	-	-	-
Total Assets	1,160,202	1,051,358	1,136,357	973,477	1,194,253	1,341,254	1,119,509	7,976,410
Liabilities								
Current	710,323	212,807	95,720	181,747	128,528	439,787	220,921	1,989,833
Long Term	-	-	69,000	-	-	-	-	69,000
Total Liabilities	710,323	212,807	164,720	181,747	128,528	439,787	220,921	2,058,833
Net Assets								
Net Assets	449,879	838,551	971,637	791,730	1,065,725	901,467	898,588	5,917,577
Total Liabilities and Equity	1,160,202	1,051,358	1,136,357	973,477	1,194,253	1,341,254	1,119,509	7,976,410
Year End	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	

Forest Products Marketing Board Income Statement Summary								
2019-20	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Revenue								
Wood Sales	12,682,957	8,677,938	10,372,340	9,081,739	5,575,973	6,883,531	8,285,593	61,560,071
Cost of Wood Sales	12,685,594	8,448,782	10,077,194	8,592,903	5,077,572	6,385,238	7,894,478	59,161,761
Net Sales	(2,637)	229,156	295,146	488,836	498,401	498,293	391,115	2,398,310
Fees, Levies & Other	836,963	820,357	1,007,317	599,109	1,242,068	1,404,361	1,071,513	6,981,688
Net Revenue	834,326	1,049,513	1,302,463	1,087,945	1,740,469	1,902,654	1,462,628	9,379,998
Expenditures	787,331	1,027,481	1,157,746	970,132	1,536,925	1,618,598	1,364,548	8,462,761
Net Income (Loss)	46,995	22,032	144,717	117,813	203,544	284,056	98,080	917,237

Change from Previous Year	2019-20	2018-19	Variance	% Change
Assets (\$)	7,976,410	6,637,051	1,339,359	+20%
Liabilities (\$)	2,058,833	1,552,277	506,556	+33%
Net Revenue (\$)	9,379,998	4,874,964	4,505,034	+92%
Expenditures (\$)	8,462,761	4,366,712	4,096,049	+94%
Net Income/ (Loss) (\$)	917,237	508,798	408,439	+80%
Wood Sales (\$)	61,560,071	60,445,837	1,114,234	+2%
Softwood Production (x 1,000 m3)	1,361	1,185	176	+15%
Hardwood Production (x 1,000 m3)	577	550	27	+5%
Total Production (x 1,000 m3)	1,938	1,735	203	+12%

Appendix D – Forest Products Marketing Board Contact Information

Carleton-Victoria Forest Products Marketing Board

151 Perkins Way, Florenceville, NB, E7L 3P6
Agent: Carleton-Victoria Wood Producer's Association

Chairman: Andrew Clark
Manager: Linda Bell
Telephone: (506) 392-5584
Fax: (506) 392-8290
Email: info@cvwpa.ca

Madawaska Forest Products Marketing Board

640 rue Principale
St. Jacques, NB, E7B 1Y4

Chairman: Charles Albert
Manager: Diane Landry
Telephone: (506) 739-9585
Fax: (506) 739-0859
Email: odvdm@nbnet.nb.ca

North Shore Forest Products Marketing Board

2807 Miramichi Avenue, P. O. Box 386
Bathurst, NB, E2A 3Z3

Chairman: Mario Comeau
Manager: Patrick Doucet
Telephone: (506) 548-8958
Fax: (506) 548-1165
Email: nsfpmb@nbnet.nb.ca

Northumberland County Forest Products Marketing Board

271 McMurdo Street, Industrial Park
P. O. Box 494, Miramichi, NB, E1V 3M6
Agent: Northumberland Co. Woodlot Owners and Pulp Producers Assoc. Inc.

Chairman: Ken English
Acting Manager: Paula Creamer
Telephone: (506) 622-7733
Fax: (506) 622-6317
Email: woodlot@nbnet.nb.ca

South East New Brunswick Forest Products Marketing Board

P. O. Box 5074, Shediac, NB, E4P 8T8
(Site Location: 3384 Rte 132, Scoudouc, N.B. E4P 3S7)

Chairman: Louis Henri
Manager: Neil Silliker
Telephone: (506) 532-1150
Fax: (506) 532-6500
Email: senbmb@nb.aibn.com

Southern New Brunswick Forest Products Marketing Board

P. O. Box 4473, Sussex, NB, E4E 5L6
(Site Location: 13 Drury's Cove Rd, Sussex, N.B. E4E 4E4)

Chairman: John Sabine
Manager: Chris Spencer
Telephone: (506) 433-9860
Fax: (506) 433-3623
Email: Chris.Spencer@sbnfpmb.ca

York Sunbury Charlotte Forest Products Marketing Board

680 Strickland Lane
Fredericton, NB, E3C 2G6

Chairman: Dale Mowry
Manager: Jeff Sode
Telephone: (506) 444-6644
Fax: (506) 444-6630
Email: ysc@nbnet.nb.ca